

PROFILE

Strategy and sales management expert, with high knowledge in training and team leadership. Focused in reaching my goals considering people as the biggest active of the company. Coaching leadership is my style, and all members of my team would have the possibility to express them opinions and issues.

LANGUAGES

SPANISH- MOTHER TONGUE CATALAN- MOTHER TONGUE

CONTACT

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SOCIAL



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JUANVI BONAST<u>RE</u>

GENERAL MANAGEMENT

EXPERIENCE

CEO

GRANIER | Sep 2015 - Mar 2018

- Organizational chart rebuilding
- Creation of new departments
- International market expansion
- Franchises expansion and development

SALES DIRECTOR

EUROPASTRY | Jan 2002 - Aug 2015

• Management of Spain, Portugal and Colombia delegations.

SELLER

FRIDA ALIMENTARIA | May 1989 - Jan 2002

- Valencia division manager (1995-2002)
- Head of distributors division (1992-1995)

EDUCATION

ENTERPRISE MANAGEMENT MODULES

IESE, EADA

BACHELOR IN HUMANITIES

UOC | PRESENT

COMPREHENSIVE MARKETING MANAGEMENT PROGRAM

ESADE| 1999

HUMAN RESOURCES MANAGEMENT PROGRAM

CDE (Valencia)| 1995

FINANCE PROGRAM

Business School of Alzira (Valencia)| 1994

MASTER IN GENERAL MANAGEMENT

CDE (Valencia) | 1993

SKILLS

Motivation
Coaching leadership
High analityc skills
Team management
Trading
Project management
Efficiency under preassure
Creativity